



DrugPak Software Suite Newsletter

Premier Drug and Alcohol Testing Software

May 2006

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We're Here to Help You!

We appreciate that you have chosen DrugPak to manage your substance abuse testing data. This newsletter is an opportunity for us to pass on news, helpful hints, and suggestions. If you ever have any questions or problems, don't hesitate to contact us.

Be sure to regularly check for DrugPak module updates at [http:// www.drugpak.com/update](http://www.drugpak.com/update) and remember to read the release notes to learn more about the changes.

The following modules have recently been updated:

- [DrugPak Main Module \(5/02/2006\)](#)
- [Document Manager \(4/11/2006\)](#)
- [MRO Management \(4/11/2006\)](#)
- [Facts-On-Demand \(4/20/2006\)](#)

Save Time Using DP Informer

The DP Informer module saves you time, and in your office, everyone's time is worth money! All the time that is spent sending result reports through the fax machine can be automated by using DP Informer.

With DP Informer:

- Automatically **FAX & EMAIL** results.
- Use filters to limit results by test type, status, or *any parameter you choose!*

• Explore Your Options

The preferences and options in DrugPak provide a variety of ways for you to customize your software. DrugPak is used in hundreds of offices across North America. The same software does a great job of managing drug and alcohol testing programs for a Third Party Administrator or a Medical Review Officer, a school district or a trucking company, an IT staff or a self-proclaimed computer novice.

In addition to options in the DP Main Module, every other module of DrugPak has its own set of options. You might be surprised by how many options there are and you will probably find something that will save you time every day.

DrugPak has global settings and user preferences. Global options can only be updated by the MASTER user, but any DrugPak user can modify their own user preferences. Many of the user preferences focus on making data entry

- Send results to the client, an alternate contact, and/or a homebase.
- Notify DP Live users that new results are available.
 - Send **bulk messages** (email & fax) using DP Informer's [Broadcast Manager](#).

DP Informer is a tireless worker, always ready to send your results. You define how your client receives their results. DP Informer sends faxes and/or optionally secure emails. Formats can include a list or an individual result letter. It is even possible to send data files as e-mail attachments in a variety of popular file formats. You decide if you are going to transmit positives or only negatives. Transmissions can be set to go automatically, or can be held for your clients who do not have a secure fax.

DP Informer looks through the results in DrugPak and generates reports on any completed result not yet transmitted. It will send those results that have never been reported, reprint results that have been printed through DrugPak, and/or retransmit results that have been selected. After the result has been sent, the DrugPak result record is marked with the date of the transmission and the transmission task ID number, providing an audit trail for results that have been sent.

To learn more about how DP Informer can save you time, deliver results faster, and improve your business image, call our Sales Team at 800-321-7826.

faster and easier. Tab order options (settings where you choose fields that you do use and skip over fields you do not use) are the most commonly changed user preferences, but you also have options like the "New Selection Expert", using a filter on the main screen, re-enabling "do not show this message again" warnings, drop-down list sorting, and more. Customizing your user preferences might save you time and frustration in your workday.

DrugPak's global settings are options that apply to every user. Customizable fields, global-level result default values, virtual letterhead, and other powerful features can be arranged through your global settings.

The DrugPak Help documents explain the options, but if you ever have questions about any DrugPak preference, tool, or feature, please [contact the DrugPak support department](#).

[Interested in DrugPak Training?](#)

- **Scanlon Associates at DATIA**

Scanlon Associates will be attending DATIA's 2006 Annual Conference and Exposition in Phoenix, Arizona June 1 - 3 as an exhibitor. DATIA, the Drug and Alcohol Testing Industry Association, is a prominent and influential association that emphasizes education, networking, and standards among its members. Several representatives of the DrugPak team will be at our exhibit booth. Please stop by and visit us! It is always great to see familiar faces and meet new friends.

Look for us under the DrugPak banner in the exhibition hall. Also, look for other attendees and exhibitors displaying the DrugPak logo. Every person and company who wears a DP button or displays a DrugPak sign is a DrugPak user. Most are often eager to exchange their views and opinions on DrugPak!

[Visit DATIA.org for more information](#)

- **DrugPak Keeps On Growing**

Scanlon Associates would like to extend a warm welcome to everyone who has started to use DrugPak in the last few months. Scanlon Associates has now placed nearly 1,000 DrugPak systems in hospitals, clinics, labs, MRO/TPA offices, and private companies.

Some of the newest DrugPak clients include:

Truckee Drug & Alcohol Testing, Truckee, CA
 Land O'Frost, Searcy, AR
 AA MRO Services, Columbus, OH
 Drugs of Abuse Testing, Tulsa, OK

[Visit DrugPak.com to learn more](#)

Telenet Systems, Cartersville, GA
S & L Onsite Services, Gardendale, AL
OccuMed, Memphis, TN
OCCMED Associates, LP, Lubbock, TX
Nova Urgent Care, Warrenton, VA
Teche Occ Medicine Clinic, New Iberia, LA
Compliance Oversight Solutions Ideal, Downingtown, PA
O.E. Reavill MD APMC, Lafayette, LA
Sacramento County Drug Det, Orangevale, CA
Basic Energy Services, Midland, TX
Bombardier Aerospace, Bridgeport, WV
Center for Industrial Medicine, Hobbs, NM
Western Compliance, Redstone, CO
H & H UDS and BAT, Houston, TX
DSI Medical Services, Warminster, PA
DRAGNET Able On-Site, Kansas City, KS
COACH Comp, Royal Palm Beach, FL
ASAP Consulting, Pikeville, KY
City of Enid, Enid, OK
Drug Education & Compliance, Dearborn, MI
Overland Transportation, Schofield, WI
Atlas Drug Testing, Las Vegas, NV
Altitude Analysis, Rock Springs, WY
Health Index Inc., Youngstown, OH
Drug & Alcohol Regional Testing, Albany, NY

Again, we want to extend a warm welcome to these and our many other new clients. The growth of DrugPak benefits all of us through more features in the software, more frequent classroom sessions, and a stronger voice in the industry. There is strength in numbers!

- **May Webinars**

Basic Filter Building

In this short summary of Symbolic Logic 101, learn the basic concepts for building and using filters in a variety of situations. Filters can be used to handle the special situations for viewing and retrieving data in the unique ways your clients demand. After learning about filters, people have made comments like "The doors of DrugPak have really opened for me after I learned how to do this." The Basic Filters class is a prerequisite for additional advanced webinars that will be offered in the future (Using Custom Billing Features and Advanced Data Export). However, anyone can take it now and learn how to implement filters in DrugPak right away even if you don't intend to participate in the advanced webinars.



**Basic Filter Building - 90 minutes - \$69
Tuesday May 9th 12 noon Eastern Time***

Participant Import Webinar

Basic and advanced techniques for importing lists of participants into DrugPak. Importing is one of the most in-demand topics for our support Help Desk. This session will cover all aspects of taking client-prepared files and getting the data correctly into your DrugPak system.

Participant Import - 60 minutes - \$59
Thursday May 11th 1:00 PM Eastern Time*

(Support Plan members receive an automatic \$10 discount to all webinars!)

Contact Scanlon Associates today to make your advance reservations. Call (800) 321-7826 x202.

Attendees are welcome to have one computer connected to the on-line portion and one phone connection to the conference call, but have as many people view and listen in your office as you wish. Advance payment is necessary to reserve your place and includes the cost of the web connection and the toll-free conference call.

***Please note: all times for webinars are Eastern.**
Adjust for your location accordingly!

Our webinar schedule is now projected several weeks in advance. Click here to learn more!

support@drugpak.com
<http://www.drugpak.com>

(800) 321-7826 U.S.
(866) 293-2495 Canada

- **Think About It**

"What's the quickest way to become a millionaire? Borrow fivers off everyone you meet."
--Sir Richard Branson, British businessman, Chairman of The Virgin Group

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